

Welcome !

Crossing
Get to Be Involved.™

Crossing Personal Move
Get Your Strengths to Be Involved.™

You will learn ...

Performances | Crossing Idea | Crossing Forces | Crossing Cases | Crossing Drivers

MEMCO Mempel Management Consulting

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The Performances ... which make **Management Crossing**

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The new dimension: Management Crossing

The **Crossing Personal Move** is
one performance core out of five in **Management Crossing**:

Dimension

Management Crossing *First-Rate Moves. To Work the Challenges.™*

Integrated directives to cross business as well as personal forces and boundaries.

Business

>Crossing Business Moves *Merge Forces to Drive Excellent Results.™*

Practices to produce decisively new drives and advantages in hard business fields and processes.

Personal

Crossing Personal Moves *Get Your Strengths to Be Involved.™*

Personal practices to master individual and team challenges in business, privacy, leisure, sports.

Formula

>Crossing Pathways *Ways like Having Success.™*

Ways to touch the Management Crossing Moves, either permanently or for learning purposes.

Pathways

KSV Knowledge & Solution Value™

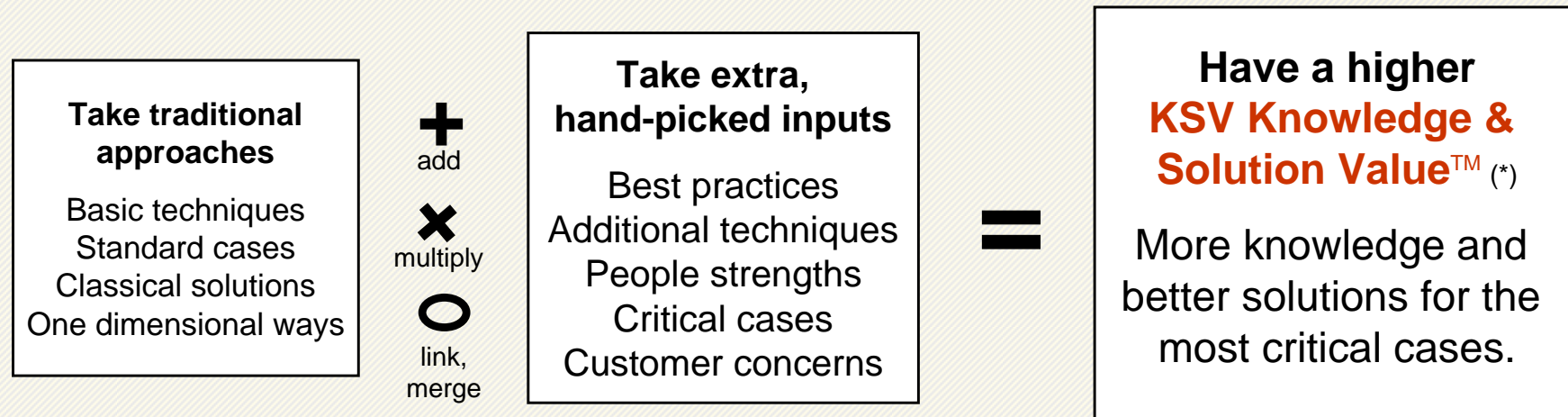
Formula and decision help to measure values produced by the Management Crossing Moves.

The Crossing Idea

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The new dimension: Management Crossing

Management Crossing shows the way systematically to embrace techniques, procedures, knowledge, strengths and experiences. In personal affairs we call the way to do that **Crossing**:



Applying the **Crossing** method is a highly professional undertaking based on deep consulting experiences. It demands openness to the need for improving although already strong and the will to take a broader look to the world.

(*) The **KSV Knowledge & Solution Value™** is our method to proof the breaking advantages of the **Management Crossing Dimension** in business.

The Crossing Personal Move

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The new dimension: Management Crossing

A **Crossing Personal Move** merges existing strengths, practices and personal development concepts (that are the **Crossing Forces**) to achieve greater results in most complex personal **Crossing Cases**. These cases are specific and critical situations needed to be solved urgently and related directly to efficiency, success and profit.

Crossing Forces are personal techniques and best practices, attitudes, strengths, role behaviour, individual knowledge, methods tried, wishes, not to forget the success situations.

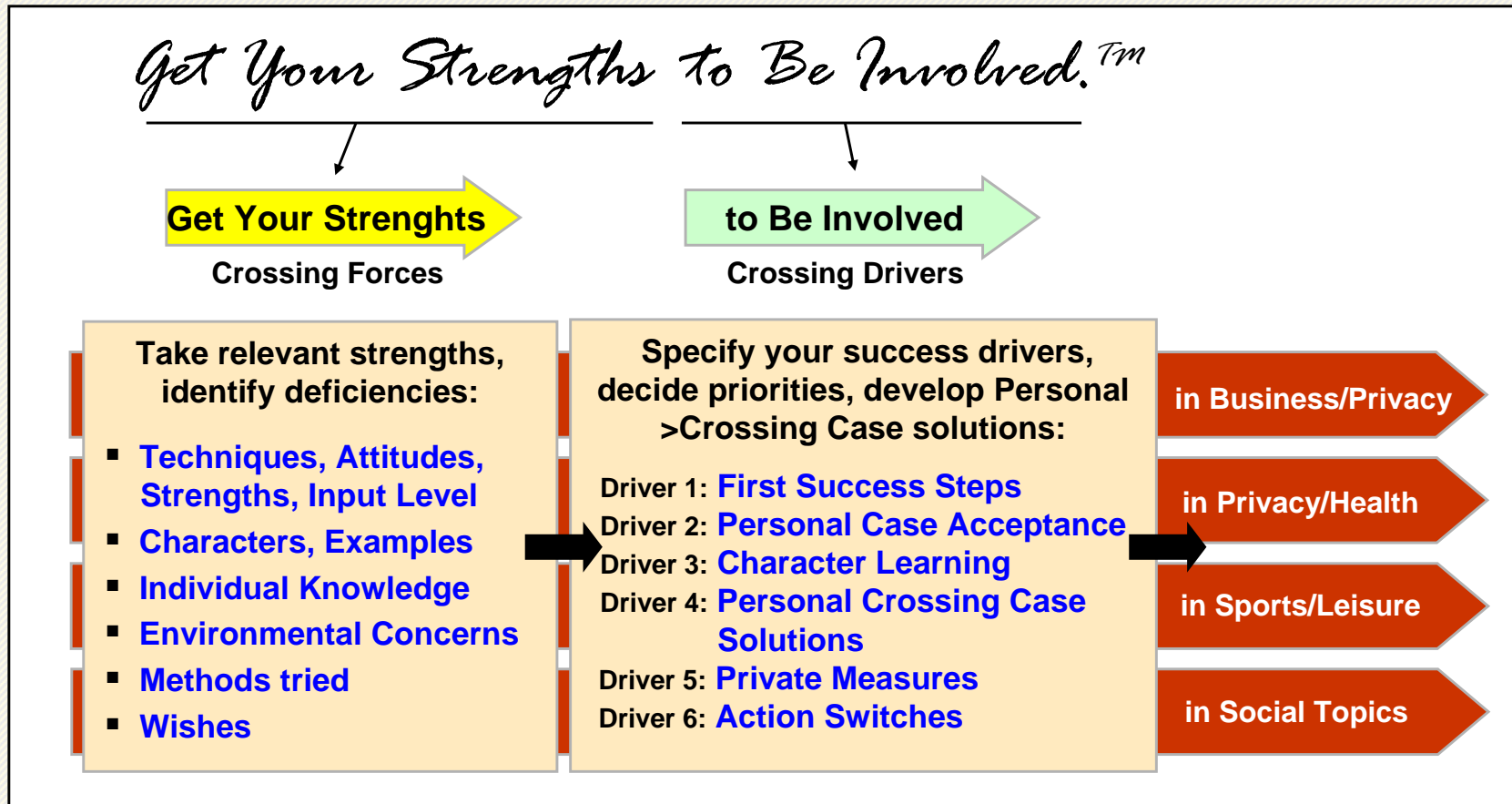
Examples for **Crossing Cases** are: (1) make sure that a critical project situation is handled effectively and in a cooperative way (**Team Crossing**), (2) take a new role in complex business environment (**Executive Crossing, Leadership Crossing**).

The **Crossing Personal Move** ... is the key for personal growth and fights.

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The new dimension: Management Crossing

The basic principle of **Crossing Personal Move** in personal affairs is:



To be applied in: Executive Development, Leadership Development, Team Management

Get In Touch with the **Crossing Personal Move** (1)

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The new dimension: Management Crossing

Get Your Strengths

Ability to Discover and Merge Forces in Crossing Cases

Firstly, the **Crossing Personal Move** takes the best of relevant coaching and development techniques, procedures and philosophies in a balanced mix and makes them available to your **Crossing Cases**.

Secondly, the **Crossing Personal Move** takes the personal power of you or your team (strengths, knowledge) as well as the strengths and positive factors of your/it's environment, applies them much more effectively and multiplies them.


Thirdly, the **Crossing Personal Move** identifies your wishes and former success situations and the relevant best practices anywhere (perhaps your role models) and makes them suitable for the own situations.

There are some prerequisites to these steps: know the games, identify the forces and be able to extract the relevant parts.

Get in Touch with the **Crossing Personal Move** (2)

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The new dimension: Management Crossing

to Be Involved 

Handling of **Six Crossing Drivers**

To produce results, the **Crossing Personal Move** focuses on **six drivers**:

<p>1. Driver: First Success Steps</p>	<p>Prior to substantial work this driver lowers barriers and starts motivation necessary for the right changing and improving conditions.</p>
<p>2. Driver: Personal Case Acceptance</p>	<p>It is important to understand reasons and influencing matters to the present personal situation.</p>
<p>3. Driver: Character Learning</p>	<p>Crossing promotes the best practices and techniques concept to find the deciding enablers for improvement.</p>
<p>4. Driver: Personal Crossing Case Solutions</p>	<p>The Crossing knowledge is concentrated in critical cases. It is to identify problems and define high performance procedures.</p>
<p>5. Driver: Private Measures</p>	<p>Measurement motivates. The Crossing Scorecard Measures put the drivers at the centre of routine processes in daily business.</p>
<p>6. Driver: Action Switches</p>	<p>One of the most important tasks in improvement is to guarantee the solution transfer to practice. This driver makes it work.</p>

The effective **Crossing Personal Pathways**

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The new dimension: Management Crossing

To merge existing strengths and techniques for better results, **>Crossing Personal Moves offer five pathways**. They apply independently or in an integrated approach:

Ways like Having Success.™

Audit	To discover the personal cases and improvement potentials .
Direct Support	To set up frameworks realizing your or your groups potentials permanently.
Seminar/Training/Workshop	LearnWays to develop insights, abilities and hands-on concepts (for a group of people).
Online Seminar	To learn fundamental Crossing Concepts and to apply first Crossing Steps in a specific topic.
Online Support	To get direct support and help on a regular B basis, to solve specific situations in your arena.

Thanks for learning ...

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For more information, please have a look to our website:

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Or contact us:

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